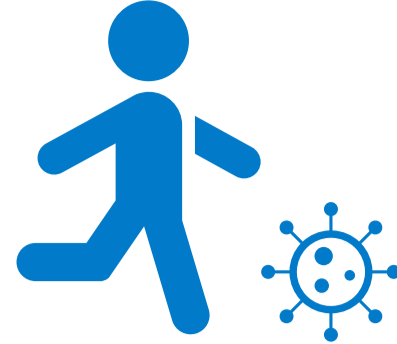


# DON'T LET FLU SEASON SIDELINE YOUR ORGANIZATION

The flu is a serious challenge to your organization. Make sure you are prepared with a managed cleaning program.

## FLU SEASON HAS KICKED OFF. ARE YOU READY?

Flu season, like the football season, starts in September. It's critical that we all strive to avoid the impacts of last year's flu season.



### 2019-2020 FLU IMPACT



**39M – 56M ILLNESSES**

**410,000 – 740,000 HOSPITALIZATIONS**

*This year, being prepared is more important than ever to help preserve medical resources for care of COVID-19 patients.*

## FLU IS BAD FOR BUSINESS



**17 MILLION** workdays missed by U.S. employees each flu season<sup>1</sup>



**6 DAYS** of work missed per flu episode, on average<sup>2</sup>

**2 WEEKS** for an average flu patient to make a full recovery<sup>2</sup>

### IT ALL ADDS UP:

**\$7B** ESTIMATED COST IN SICK DAYS AND LOST LABOR TIME<sup>1</sup>



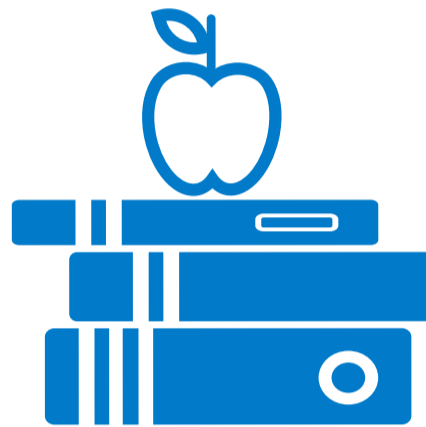
## FLU COSTS SCHOOL DISTRICTS MONEY AND HOLDS STUDENTS BACK

**9 - 10 DAYS** school teachers miss every year due to flu and other causes<sup>3</sup>

**\$25.2B** annual national cost due to teacher absenteeism<sup>3</sup>

**\$38M** school days lost by children due to the flu<sup>3</sup>

**2.3X** increase in likelihood of child absence in classrooms without a managed cleaning program<sup>4</sup>



**FOLLOWING CDC GUIDELINES, SCHOOLS CAN HELP PROTECT ONE-FIFTH OF THE COUNTRY'S POPULATION FROM FLU<sup>5</sup>**

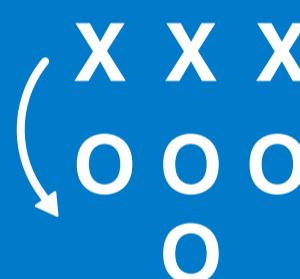
**55 MILLION SCHOOLCHILDREN**

**7 MILLION STAFF**



## THE BEST DEFENSE FOR THE FLU: A COMPLETE MANAGED CLEANING PROGRAM

Help your organization minimize the threat from the flu with a managed cleaning program.



### TRAINING

**SO ALL STAFF CLEAN AND DISINFECT EFFICIENTLY AND EFFECTIVELY**

Training is essential for new employees and should remain available for existing ones to help ensure that custodial staff understand and master the proper cleaning procedures. This is especially true in facilities where turnover can be high. Spartan offers free training for customers, such as our bilingual, web-based CleanCheck training system supported by training manuals, reference cards and brochures with full cover images to ensure understanding.



### PRODUCTS

**THAT ARE SAFE AND EFFECTIVE FOR CLEANING AND DISINFECTING**

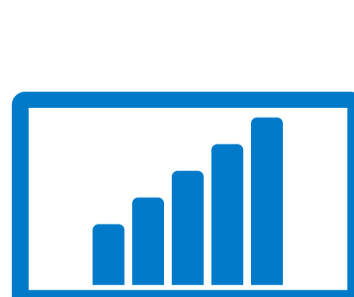


Organizations should only use EPA-registered disinfectants, and have the option of ready-to-use and concentrated products. Ready-to-use packaging provides superior convenience, worker safety and compliance, and delivers consistent and quality performance. They come pre-diluted, meaning fewer spills, less waste, and reduced pre-rinse time. Concentrated products, in contrast, are usually more cost-effective on a cost-per-use basis and generate less packaging waste.

### DOCUMENTATION

**TO TRACK, MANAGE AND VALIDATE CLEANING OPERATIONS**

Documentation reinforces training and helps ensure compliance across regulatory agencies. Spartan's CompuClean Cleaning Management Software, for example, tracks and improves workloading, quality assurance, inventory management, and documentation of facility cleaning operations.



**KICKING OFF YOUR MANAGED CLEANING PROGRAM IS SIMPLE. CONTACT YOUR LOCAL DISTRIBUTOR BY SELECTING HOW TO BUY ON OUR WEBSITE, WWW.SPARTANCHEMICAL.COM.**

1. <https://www.cdc.gov/niosh/topics/flu/activities.html>  
 2. <https://www.shrm.org/resourcesandtools/hr-topics/risk-management/pages/economic-effect-influenza-businesses.aspx>  
 3. <https://www.nifisk.us/2020/02/04/the-real-cost-of-illness-related-school-absenteeism/>  
 4. <https://pubmed.ncbi.nlm.nih.gov/19903773/>  
 5. <https://www.cdc.gov/flu/school/guidance.htm>